



**POWERSOFT: THE BOARD OF DIRECTORS APPROVES THE DRAFT FINANCIAL STATEMENTS AND THE € CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2021**

**IMPROVEMENT IN ALL THE MAIN ECONOMIC AND FINANCIAL AGGREGATES**

**CONSOLIDATED REVENUES OF €33.7 MILLION (+10.1%)**

**EBITDA UP BY 10.4% TO €5 MILLION AND NET PROFIT UP BY 30.1%**

**POSITIVE NFP OF EURO 20.0 MILLION**

**BUOYANT GROWTH IN THE US MARKET AND STRENGTHENED POSITIONING AS A SOLUTION PROVIDER**

**DIVIDEND OF 0.15 PER SHARE PROPOSED**

- Consolidated revenues of €33.7 million, up 10.1% from €30.6 million in 2020<sup>1</sup>;
- EBITDA<sup>2</sup> at €5.0 million, up 10.4% from €4.5 million in 2020 (EBITDA margin at 15%);
- EBIT of €2.6 million, up 27.3% compared to €2.0 million in 2020 (EBIT margin of 7.7%);
- Net profit at EUR 2.3 million, up 30.1% against EUR 1.7 million in the previous year;
- The Net Financial Position at 31 December 2021 is positive (cash) and equal to €20.0 million versus €11.4 million at 30 June 2021 and €9.7 million at 31 December 2020;
- For the first time since the listing, the Board of Directors proposes to the Shareholders' Meeting a dividend of 15 Euro cents per share – gross of withholding taxes.

Scandicci (Florence), 28 March 2022 – Powersoft S.p.A. (the "**Company**" or "**Powersoft**"), head of a global technology group in audio amplification, signal processing and transduction systems for the pro-audio sector, and listed on Euronext Growth Milan, today approved the draft statutory financial statements and the consolidated financial statements as of December 31, 2021, prepared in accordance with International Financial Reporting Standards ("IAS/IFRS").

The results for the year 2021 show a marked improvement in all the main economic and financial aggregates, driven both by the gradual recovery of the world economy and by the Group's ability to react; after the most acute year of the pandemic was over, the Group indeed demonstrated

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<sup>1</sup> Total revenues at 31/12/2020 have been restated to take into account the different recognition of €0.8 million of revenues related to the re-invoicing of raw materials in the Cost of Sales item.

<sup>2</sup> EBITDA is defined by Powersoft as Earnings Before Taxes (EBT), as derived from the consolidated statement of profit/(loss), before: (i) finance income and expenses, (ii) amortization of intangible assets, (iii) depreciation of property, plant and equipment, and (iv) provisions. As EBITDA is not identified as an accounting measure under the IAS-IFRS adopted by the Company, its quantitative determination may not be unambiguous.

resilience and responsiveness, reaping the first benefits of the evolution of its strategic positioning from Product Company to Solution Provider.

Powersoft Group CEO Luca Lastrucci commented:

*"We are very pleased with the results achieved during 2021. We are continuing to reap the rewards of our strategy, which is constantly striving for excellence, while investing heavily in product and process innovation and reorganization to seize all the opportunities offered by a constantly evolving market.*

*Powersoft keeps growing in the geographies most relevant to our business in both the installation solutions and live events markets, which are now resuming after the pandemic. The Powersoft brand is now recognised as a world leader and a symbol of quality, reliability and sustainability. We face the challenges of 2022 with optimism, confident in our strategic plan and financial strength".*

## Results as at 31 December 2021

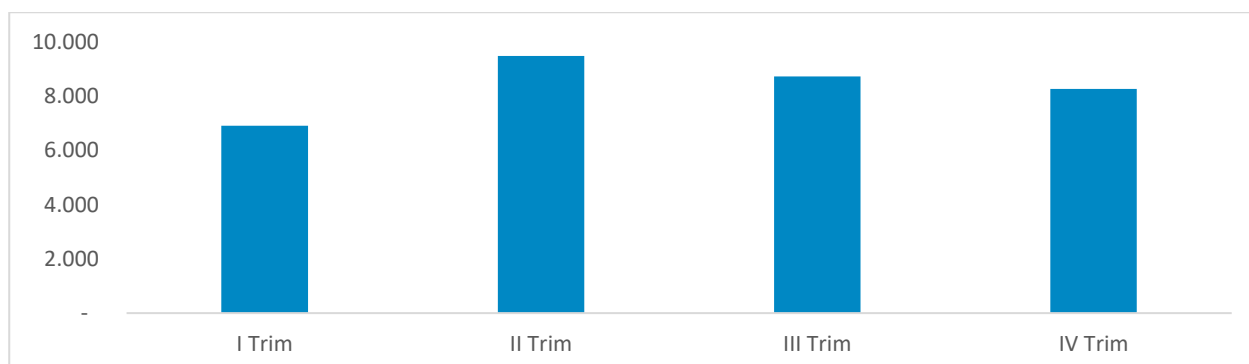
### Group economic performance

<i>(in thousands of Euro)</i>	31/12/2021	31/12/2020	Change	Change %
Total revenues*	33,714	30,613	3,101	10.1%
EBITDA	5,015	4,542	473	10.4%
EBIT	2,581	2,027	554	27.3%
Net income	2,263	1,739	524	30.1%

\* Total revenues at 31/12/2020 have been restated to take into account the different recognition of €0.8 million in revenues related to the re-invoicing of raw materials in the Cost of Sales item.

Total consolidated revenues realised in 2021 amounted to €33.7 million, up 10.1%, thus confirming the signs of partial pickup of the reference market that had already emerged at the close of the 2020 financial year. It should be noted that 2020 has been restated to consider the different accounting for €0.8 million related to re-invoicing of raw materials.

The graph below summarises the trend in consolidated quarterly revenues (management data):



The following table shows the breakdown by geographical area of the Group's revenues achieved in 2021 and compared with 2020:

	2021	Incidence on revenues	2020	Incidence on revenues	Change	Change %
Europe	15,529	46.5%	15,162	51.3%	367	2.4%
North America (NAM)	9,999	30.0%	6,172	20.9%	3,827	62.0%
Caribbean and South America (CALA)	152	0.5%	508	1.7%	-356	-70.1%
Asia and the Pacific (APAC)	6,842	20.5%	7,196	24.3%	-354	-4.9%
Middle East and Africa (MEA)	820	2.5%	518	1.8%	302	58.3%
<b>Revenues from sales</b>	<b>33,342</b>	<b>100.0%</b>	<b>29,556</b>	<b>100.0%</b>	<b>3,786</b>	<b>12.8%</b>

In 2021, sales increased by 12.8% to €33.3 million compared to €29.6 million in the previous year. The growth in the Group's sales compared to the previous year was mainly concentrated in the US market thanks to the contribution provided by the subsidiary Powersoft Advanced Technologies Corp. and a good performance in the European and MEA markets.

**Cost of sales** mainly includes purchases of goods and changes in inventory, transport costs, customs duties and other minor direct costs. As at 31 December 2021, cost of sales amounted to €18.0 million, an increase on the previous year (+15.1%) due to, in addition to the aforementioned increase in volumes, the shortage of electronic components, the rise in transport costs and the effect of the completion of a major multi-year sales contract. It should be noted that 2020 has been restated to consider the different accounting of €0.8 million related to the re-invoicing of raw materials.

The **Gross Contribution Margin** amounted to €15.7 million, up 4.9% compared to €14.9 million in the previous year, but with an impact on revenues that decreased from 50.6% to 47.0%. It should be noted that in 2020 the Gross Contribution Margin was positively impacted by the recognition among other revenues of a one-off non-refundable contribution of €0.2 million provided by the State of New Jersey as a Payroll Protection Plan and the three-year 2017-2019 research and development credit of €0.6 million.

Consolidated **EBITDA** for the year 2021 amounted to a total of €5.0 million, up 10.4%, and with an impact on sales of 15%, substantially in line with the previous year (15.4%) despite the aforementioned inflationary pressure and shortage effects. This performance is also ascribable to various factors including, in addition to the partial recovery of the market, an increase in capitalised research and development costs in line with the Group's constant innovation strategy, a reduction in commercial expenses as a result of less travel and transfers and a lower presence at international trade fairs/roadshows.

It is also worth mentioning the continuous investments in Research and Development carried out during the financial year amounting to approximately 3.4 million Euros (of which 0.9 million Euros are accounted for by development costs capitalised among intangible assets as provided for by IAS 38), accounting for 10.0% of consolidated revenues, which confirm the Group's strategic objectives in terms of product and process innovation.

Consolidated **EBIT (Operating Result)** amounted to Euro 2.6 million, up 27.3% compared to Euro 2.0 million in the previous year and with an EBIT margin that increased from 6.9% to 7.7%. This change is attributable to both the increase in the operating margin described above and the less than proportional increase in depreciation, amortisation and provisions recorded during the year.

**Consolidated net profit** amounted to €2.3 million, an increase of 30.1% against the €1.7 million profit recorded in 2020, despite the higher tax rate due to the absence of Patent Box benefits that had positively impacted the previous year.

## Group financial performance

	31/12/2021	31/12/2020	Change	Change %
Capital assets	2,741	3,410	(668)	-19.6%
Net working capital	3,589	8,928	(5,339)	-59.8%
Net invested capital	5,065	11,295	(6,230)	-55.2%
Net financial position	19,994	9,704	10,290	106.0%
Total equity	(25,060)	(20,999)	(4,061)	19.3%

The **Net Working Capital** as at December 31, 2021 amounted to Euro 3.6 million, a decrease compared to the same figure of 2020 due to a general reduction in all the items making up this aggregate, further evidence of the substantial generation of cash from operations.

The **Net Financial Position** as at December 31, 2021 was positive (net cash) for €20.0 million, an increase compared to € 11.4 million at June 30, 2021 and €9.7 million at December 31, 2020, mainly due to the aforementioned generation of operating cash flow. It is mainly composed of cash and cash equivalents for €15.0 million, securities in portfolio for €5.9 million and liabilities for €1.0 million, mainly related to the recognition of operating lease payables arising from the application of IFRS 16.

**Shareholders' equity** as at 31 December 2021 totalled EUR 25.1 million, up from EUR 21.0 million in the previous year, and was impacted, in particular, by the capital increase and warrant assignment transactions as well as the profit for the period.

## Economic and financial performance of Powersoft S.p.A

The parent company Powersoft S.p.A. reported revenues of Euro 31.0 million (+11%), EBITDA of Euro 4.7 million (+11%) and net income of Euro 2.0 million, up 24% on the previous year.

### Significant events during the year

In **February 2021**, the Powersoft Group added Akira Mochimaru, former General Manager of Bose Professional, to its Marketing Team. He has international standing and extensive experience in the professional audio industry to support strategic business planning and implementation, coordinating with Powersoft's New Jersey office. With his expertise and established network of contacts, he will contribute to the consolidation of Powersoft's presence in the installation market.

On **March 19, 2021**, the Group unveiled WM Touch (Wall Mount Touch), a system for controlling the entire music distribution system from a single touch screen panel that mounts on the wall. WM Touch allows system integrators (SIs) to distribute and control music, from a variety of audio sources, in one or more areas of a venue, in a simple and intuitive way, through the use of a single network cable.

The Ordinary Shareholders' Meeting, which met on **April 29, 2021**, approved, among other things, the "2021- 2023 Incentive Plan" (so-called "Stock Option 21-23") for employees, directors and collaborators of Powersoft S.p.A. and its subsidiaries, and renewed the authorization to purchase and dispose of treasury shares pursuant to articles 2357 and 2357- ter of the Italian Civil Code.

In addition, the Extraordinary Shareholders' Meeting, held on the same date, approved the proposal to increase the share capital, against payment and in divisible form, to service the Stock Option 21-23 plan, for a maximum amount of EUR 80,000.00 (plus share premium) with the issue of a maximum of 764,000 new ordinary shares without nominal value.

On **3 June 2021**, the Group submitted an application for a subsidised loan from the 394/81 Fund and related non-refundable co-financing to Simest S.p.A. ("Simest") in order to obtain access to 4 soft loan lines provided for by Law Decree no. 112 of 25 June 2008, article 6, paragraph 2, letters a), b) and c) converted with Law no. 133 of 6 August 2008 for internationalisation to cover the expenses envisaged in the years 2021-2023 relating to entering foreign markets and participation in international trade fairs. For such financing, Simest has provided for both a non-repayable loan up to the limit of 25% of the financing disbursed, and a subsidised rate equal to 10% of the current European Union reference rate (equal to 0.055% until 30/09/2021).

On **1 July 2021**, the Group launched two new products for the touring sector, the T902 and T904 amplifiers, which further extend the applications of the T Series, enabling the amplifiers in this family to meet the requirements of medium-to-large live sound systems, where power is needed without compromising sound quality.

In July, the Group also won the Corporate & Social Responsibility Awards announced at the Inavation Awards 2021. The award was recognised for the commitment to supporting workers in the live events industry during the period of suspension caused by the pandemic.

On **2 August 2021**, the Group announced, pursuant to Article 17 of the AIM Italia Issuers' Regulations, that it had appointed Banca Profilo S.p.A. as Specialist Operator as of September 1<sup>st</sup>,2021. Powersoft has also assigned the role of Corporate Broker to Alantra Capital Markets, which will be responsible, among other things, for drafting financial research and for marketing activities with Italian and foreign institutional investors.

On **13 September 2021**, the Group announced that it had received an order for the supply of MOVER, compact low-frequency transducers with direct/inertial transmission, from Irwin Seating Company, an American company and world leader in the market for audience seating for cinemas, auditoriums, arenas, performance centres, stadiums and places of worship; the order is worth approximately € 2.8 million.

On **October 15, 2021**, the third and final period of exercise of the "Powersoft 2018 - 2021 Warrants" ISIN code no. IT0005353799 closed, following which Powersoft S.p.A.'s share capital increased to Euro 1,191,548.91 divided into a total of 11,379,292 ordinary shares.

On **28 October 2021**, the Group submitted an application to Simest for subsidised financing from the NRRP - NextGenerationEU resources aimed at supporting SMEs in the processes of internationalisation and digital and ecological transition. In particular, the objective of the project submitted by the Group to Simest in order to obtain financing - with a share of co-financing - for a value of EUR 300,000.00, is to increase the company's degree of digitalisation.

On **23 November 2021**, the Group announced the opening of a representative office in Shenzhen, in the People's Republic of China, thus continuing its territorial expansion at an international level in line with its strategic development plan, which envisages the strengthening of traditional sales channels and the development of new businesses in countries with greater growth potential.

On **1 December 2021**, the Group announced the composition of the new share capital, amounting to €1,192,177.18 divided into a total of 11,385,292 ordinary shares, following the assignment of 6,000 options to service the "2018-2020 Incentive Plan" (so-called "Stock Option Plan 18-20").

In **December 2021**, the Group expanded its product catalogue and unveiled TTM, an audio signal amplification and processing platform consisting of two models: TTM 8K4 and TTM 12K4. TTM has been specifically designed for the OEM market with the aim of offering loudspeaker manufacturers an optimised, customisable product that can be easily integrated into their audio systems dedicated to live applications. An acronym for Time-To-Market, TTM allows loudspeaker manufacturers to benefit from a product built with Powersoft technology, already certified and therefore significantly reducing the time to market.

## **Events subsequent to year end**

On **January 27, 2022**, Powersoft announced the relocation of its U.S. headquarters to a new, larger office in Flanders, New Jersey, and appointed Sara Schiffler, a highly regarded professional with over 20 years of experience in the proAV industry, as Business Development Manager for the U.S. region. She will be responsible for developing new business opportunities for the Group, promoting the Powersoft brand as a leading manufacturer of amplifiers, but also as a provider of integrated audio solutions throughout the US.

On **February 1, 2022**, Powersoft announced the composition of its new share capital, amounting to €1,226,177.18 divided into a total of 11,709,992 ordinary shares, following the exercise of 324,700 options under the 18-20 Stock Option Plan by the directors Luca Lastrucci (Chief Executive Officer), Claudio Lastrucci, Antonio Peruch and Lorenzo Lepri. The subscription of these shares increased the free float from 16.74% to 19.05%.

## **Foreseeable outlook of operations**

The results for the year show a marked improvement in all the main economic and financial aggregates, driven both by the gradual recovery at a macroeconomic level and by the Group's ability to react; after the most acute year of the pandemic was over, the Group indeed demonstrated resilience and responsiveness, reaping the first benefits of the evolution of its strategic positioning from Product Company to Solution Provider.

The year 2022 began with a deterioration of the reference context, affected by strong geopolitical tensions, the progressive worsening of inflationary phenomena and limitations on the supply of components. In this regard, the Group believes that, at present, the Russia-Ukraine crisis may have a limited direct impact on the Group's business and there is currently no direct financial exposure to these geographical areas. On the other hand, the Group is still paying close attention to the procurement of raw materials and production costs, even though it is difficult to estimate the effects this may have. Indeed, also thanks to its increasing operating flexibility and financial soundness, the Group is actively tackling the shortage of electronic components and the consequent increase in costs by diversifying its supply sources as much as possible and internalising some production, transformation and assembly processes.

Against this backdrop, in spite of poorer visibility of a recovery in the trends seen in the previous year, the Group continues to report double-digit order growth in both the traditional amplifier market and in new solutions/products aimed at target vertical segments within the Install sector.

All this confirms the confidence in the quality of Powersoft's innovative solutions and the Group's ability to capture the expanding trend of the proAV market, as well as to adapt to the evolution of the reference context.

From a commercial point of view, the Group will continue to strengthen its traditional sales channels and develop new ones, while continuing its international expansion in countries with the greatest growth potential, particularly in North America and Asia, thanks in part to the development of strategic agreements with leading industry players.

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The Board of Directors has resolved to propose to the Shareholders' Meeting, convened for 28 April 2022 on first call and, if necessary, on second call, on 29 April 2022, the distribution of an ordinary unit dividend, gross of withholding taxes, equal to 15 Euro cents per ordinary share, with an ex-dividend date of 9 May 2022 (record date 10 May 2022) and payment starting from 11 May 2022. The total amount of dividends payable, on the base of the existing number of shares as of today (n. 11,709,992), is estimated in Euro 1,756,499.

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## **Notice of Ordinary General Meeting**

The Board of Directors has resolved to convene the Ordinary Shareholders' Meeting at Powersoft's registered office at Via Enrico Conti 5, Scandicci (FI) on April 28, 2022 at 10:00 a.m., in first call and, if necessary, in second call, on April 29, 2022, at the same time and place, to resolve on the following agenda:

### **AGENDA**

1. Financial statements as at 31 December 2021. Reports by the Board of Directors, the Board of Statutory Auditors and the Independent Auditors. Presentation of the Consolidated Financial Statements as at 31 December 2021. Related and consequent resolutions;
2. Allocation of profit for the year. Inherent and consequent resolutions;
3. Renewal of the authorisation to purchase and dispose of treasury shares pursuant to articles 2357 and 2357-ter of the Italian Civil Code, subject to revocation, to the extent not used, of the previous authorisation resolved by the Ordinary Shareholders' Meeting on 29 April 2021. Related and consequent resolutions.

## **Filing of the Documents**

The notice of call and the related documentation required by applicable regulations, including the draft financial statements as at 31 December 2021, the report on operations, the directors' reports on the items on the agenda of the Shareholders' Meeting, the report of the Board of Statutory Auditors and the report of the Independent Auditors, will be available to the public, within the terms of the law, at the Company's registered office, as well as being available on the Company's website [www.powersoft.com](http://www.powersoft.com) (Investor Relations section) within the terms of applicable laws and regulations.

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It should be noted that the audit of the draft financial statements has not yet been finalised and that the auditors' report will therefore be made available within the legal deadline. Finally, please note that the attached profit and loss account and balance sheet are reclassified and as such are not subject to audit by the auditing company.

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This press release contains forward-looking statements concerning the Powersoft Group's intentions, beliefs or current expectations with respect to the financial results and other aspects of the Group's businesses and strategies. The reader of this release should not place undue reliance on such forward-looking statements as actual results could differ materially from those contained in such forward-looking statements as a result of a variety of factors, most of which are outside the Group's control.



#### ABOUT POWERSOFT:

*Powersoft S.p.A. was founded in 1995 by two brothers, Luca and Claudio Lastrucci, and by Antonio Peruch; it is based in Scandicci (Florence) and is a world technology leader in audio amplification, signal processing and transduction systems for the pro-audio sector. The Group's business is mainly focused on light power amplifiers with high efficiency and audio quality, which are offered to domestic and international customers. Distribution in the North American market (U.S.A.) is through Powersoft Advanced Technologies Corp., currently a wholly owned subsidiary, while marketing in other markets (South America, Asia, Europe and the Rest of the World) is handled by a network of multi-brand distributors and through management relationships. The Group currently employs over 110 highly qualified resources and has a worldwide sales network. Research and development activities are carried out directly within the Group, while production is carried out both by its own internal production lines and by highly selected suppliers operating in Italy and abroad.*

For further information

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**ATTACHED ARE THE INCOME STATEMENT, BALANCE SHEET, CASH FLOW STATEMENT AND NET FINANCIAL POSITION OF THE POWERSOFT GROUP AS AT 31 DECEMBER 2021**

**INCOME STATEMENT**

*(in thousands of Euro)*

	2021	Incidence on revenues	2020	Incidence on revenues
Revenues	33,342	100.0%	29,556	100.0%
Other revenues	372	1.1%	1,058	3.6%
Cost of sales	(18,044)	-54.1%	(15,672)	-53.0%
<b>GROSS CONTRIBUTION MARGIN</b>	<b>15,670</b>	<b>47.0%</b>	<b>14,942</b>	<b>50.6%</b>
Increases for internal work	925	2.8%	763	2.6%
Commercial expenses	(866)	-2.6%	(1,462)	-4.9%
Staff	(7,854)	-23.6%	(7,089)	-24.0%
General and administrative expenses	(2,861)	-8.6%	(2,611)	-8.8%
<b>EBITDA</b>	<b>5,015</b>	<b>15.0%</b>	<b>4,542</b>	<b>15.4%</b>
Depreciation of tangible assets	(890)	-2.7%	(907)	-3.1%
Amortisation of intangible assets	(1,075)	-3.2%	(1,064)	-3.6%
Provisions	(469)	-1.4%	(544)	-1.8%
<b>EBIT</b>	<b>2,581</b>	<b>7.7%</b>	<b>2,027</b>	<b>6.9%</b>
Financial expenses	(251)	-0.8%	(782)	-2.6%
Financial income	633	1.9%	167	0.6%
<b>Profit before tax (EBT)</b>	<b>2,963</b>	<b>8.9%</b>	<b>1,412</b>	<b>4.8%</b>
Income taxes	(700)	-2.1%	327	1.1%
<b>Net result from continuing operations</b>	<b>2,263</b>	<b>6.8%</b>	<b>1,739</b>	<b>5.9%</b>
Operating assets held for sale	-	0.0%	-	0.0%
<b>Net profit (loss)</b>	<b>2,263</b>	<b>6.8%</b>	<b>1,739</b>	<b>5.9%</b>

## BALANCE SHEET

<i>(in thousands of Euro)</i>	31/12/2021	31/12/2020	Change	Change%
Tangible fixed assets	683	992	(309)	-31.1%
Assets for right of use	833	1,250	(417)	-33.3%
Intangible fixed assets	1,220	1,163	57	4.9%
Financial assets	5	5	-	0.0%
<b>Capital assets</b>	<b>2,741</b>	<b>3,410</b>	<b>(668)</b>	<b>-19.6%</b>
Inventories	6,320	9,332	(3,013)	-32.3%
Trade receivables	2,551	3,758	(1,207)	-32.1%
Other current assets	1,787	2,815	(1,027)	-36.5%
Liabilities arising from contracts	-	(368)	368	-100.0%
Trade payables	(5,261)	(5,447)	186	-3.4%
Other current liabilities	(1,808)	(1,162)	(647)	55.7%
<b>Net working capital</b>	<b>3,589</b>	<b>8,928</b>	<b>(5,339)</b>	<b>-59.8%</b>
Other non-current assets (liabilities)	(1,265)	(1,042)	(223)	21.4%
<b>Net invested capital</b>	<b>5,065</b>	<b>11,295</b>	<b>(6,230)</b>	<b>-55.2%</b>
Cash and cash equivalents	15,001	10,984	4,016	36.6%
Financial assets	5,945	-	5,945	0.0%
Non-current financial liabilities	(518)	(844)	326	-38.6%
Current financial liabilities	(433)	(436)	3	-0.7%
<b>Net financial position</b>	<b>19,994</b>	<b>9,704</b>	<b>10,290</b>	<b>106.0%</b>
Share capital	(1,192)	(1,159)	(33)	2.9%
Other equity instruments	(524)	(504)	(20)	3.9%
Share premium reserve	(6,170)	(4,426)	(1,744)	39.4%
Reserves	(14,911)	(13,172)	(1,739)	13.2%
Result for the period	(2,263)	(1,739)	(524)	30.1%
<b>Total equity</b>	<b>(25,060)</b>	<b>(20,999)</b>	<b>(4,061)</b>	<b>19.3%</b>
<b>Total sources</b>	<b>(5,065)</b>	<b>(11,295)</b>	<b>6,230</b>	<b>-55.2%</b>

**CASH FLOW STATEMENT***(in thousands of Euro)*

<b>Cash flow statement - Indirect method</b>	<b>31/12/2021</b>	<b>31/12/2020</b>
<b>Profit for the period</b>	<b>2,263</b>	<b>1,739</b>
Depreciation	1,966	1,971
Provisions and write-downs	469	544
Interest paid/received	(382)	615
Taxes and duties for the period	700	(327)
Change in inventories	3,013	(1,618)
Change in liabilities arising from contracts	(368)	(1,013)
Change in trade receivables	1,207	1,101
Change in trade payables	(186)	(778)
Change in current and deferred taxes	32	78
Change in other liabilities	647	(817)
Change in other assets	1,027	(945)
Change in provisions for risks and charges	(396)	(522)
Payment of employee benefits	86	101
Taxes (paid)/received	(700)	327
<b>Net cash flow from operating activities</b>	<b>9,377</b>	<b>456</b>
(Investment)/disposal of property, plant and equipment	(165)	(365)
(Investment)/disposal of intangible assets	(1,133)	(1,036)
<b>Net cash flow from investing activities</b>	<b>(1,298)</b>	<b>(1,351)</b>
Provision and (repayment) of medium/long-term loans	(329)	(467)
Change in financial assets	(5,945)	-
Capital increase	1,777	-
Stock options	20	241
Other changes in equity	32	(27)
Financial income/expenses	382	(615)
<b>Net cash flow from financing activities</b>	<b>(4,063)</b>	<b>(868)</b>
<b>Total cash flow generated/(absorbed) in the year</b>	<b>4,016</b>	<b>(1,763)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>10,984</b>	<b>12,747</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>15,001</b>	<b>10,984</b>

## CONSOLIDATED NET FINANCIAL POSITION

<i>(in thousands of Euro)</i>	31/12/2021	31/12/2020
A. Cash	14,999	10,982
B. Cash equivalents	2	2
C. Other current financial assets	5,945	-
<b>D. Cash and cash equivalents (A+B+C)</b>	<b>20,946</b>	<b>10,984</b>
E. Current financial debt	-	-
F. Current portion of non-current financial debt	(433)	(436)
G. Current financial debt (E+F)	<b>(433)</b>	<b>(436)</b>
<b>H. NET CURRENT FINANCIAL DEBT (G-D)</b>	<b>20,512</b>	<b>10,548</b>
I. Non-current financial debt	(518)	(844)
J. Debt instruments	-	-
K. Trade payables and other current payables	-	-
L. Non-current debt (I+J+K)	<b>(518)</b>	<b>(844)</b>
<b>M. NET FINANCIAL DEBT (H+L)</b>	<b>19,994</b>	<b>9,704</b>